

## **Vinod Ramasamy, BE, PGDPM (Finance), ICVS**

As a Principal of TRR Partners, Mr. Vinod Ramasamy brings over a decade of financial and valuation experience. Mr. Ramasamy is an International Certified Valuation Specialist (ICVS) holding a certification from the International Association of Certified Valuation Specialists (IACVA)<sup>1</sup>.

He specializes in business and securities valuation engagements for corporate finance, financial reporting and tax purposes. He also specializes in building financial models for Business Appraisers and Banking clients. Over the course of his career, he has participated in hundreds of valuation engagements for public and privately held companies in a number of industries including software, hardware, life sciences, Professional practices-- Architectural and Engineering Firms, manufacturing firms in a variety of industries and distribution companies.

Prior to founding TRR Partners, he worked with a leading investment research firm (Aranca), where he was involved in executing valuation assignments for privately-held companies. He was also instrumental in putting together best practice systems and processes for the company in its Section 409A Valuation practice. Vinod holds a Bachelor of Engineering Degree from Madras University, India and holds a Post Graduate Diploma in Finance from the Indian Institute of Planning and Management, India.

### **Education**

- Bachelor of Engineering in Instrumentation and Control Engineering – Madras University, India.
- Post Graduate Diploma in Planning and Management -Finance (Equivalent to MBA) – Indian Institute of Planning and Management

### **Experience Summary**

- 2004-2005 – Worked with Magma Leasing Limited, a Non-Banking Finance Company (NBFC) specializing in the area of Construction Equipment financing as an Assistant Manager.
- 2005-2006 – Worked at Aranca Research, a global research, analytics and advisory company providing financial research assistance to clients globally. During his tenure he was primarily involved in executing valuation assignments for privately-held companies. He was also

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<sup>1</sup> The credential is issued by the International Association of Consultants Valuators and Analysts (IACVA) after completing rigorous testing and demonstrating substantial knowledge and years of experience in the business valuation space..

instrumental in putting together best practice systems and processes for the company for its Section 409A valuation practice.

- 2006-2007 – Started TRR Partners, an investment and financial advisory company based out of Hyderabad, India. The company provides research assistance for multiple US-based financial and accounting firms. Typical projects include valuations for Section 409A and gift tax reporting, and fundamental economic and industry research.
- 2007-2019 – Has been working with diverse clients including leading business valuation firms in the US as their research partner and has been providing research assistance for diverse valuation projects. Duties include financial modeling and company and industry research for valuations of privately held companies. Have worked on many hundreds of projects in the following areas:
  - Section 409A valuations (409A Deferred Compensation reporting),
  - Valuation for ESOPs ( Initial Range of Values, Updates, Transaction valuations)
  - Business valuation for banking firms
  - Purchase Price Allocations
  - Goodwill Impairment
  - Fairness Opinions
  - Merger and Acquisitions, bank leveraged lending analysis, C to S conversions, real estate holding company valuations, solvency opinions, patent portfolio and intangible property, defaulted loan portfolios, option/warrant/ and multi-class security valuation and allocation, drug development